

SETTING THE STAGE: WHERE HEART MEETS MIND

The Darden School isn't just a place; it's a feeling, a sense of purpose that resonates with those who walk our halls.

Our alumni have propelled the Powered by Purpose campaign beyond expectations, raising more than \$400 million and achieving our first milestone two years ahead of schedule. This generosity has transformed our faculty, with more than \$136 million, including UVA matching dollars, enabling the creation of 28 new professorships and numerous funds to honor Darden legends.

But our journey isn't over. As we approach the campaign deadline of 30 June 2025, we're focusing on our next ambitious milestone: Faculty Forward.

Our faculty aren't just educators; they're life-changers. They architect the aha moments that transform lives.

Dean Emeritus Bob Bruner captures this sentiment: "The most meaningful part of my experience at Darden over my 40 years here is the look of 'aha' in the eyes of the students. As they grasp that calculation, that dilemma presented in the case, the application of that concept to the wider world becomes clear. They see the difference they can make in the world using that idea. From that classroom, from that moment, that's an extraordinarily important impact on the lives of our students."

THE
HEART OF
DARDEN:
OUR
FACULTY

THE CASE FOR SUPPORT:
A CRUCIAL CROSSROADS

We're at a pivotal moment, on the brink of joining the ranks of the world's elite business schools, thanks to our faculty—the heart of Darden. But this heart needs care.

We face challenges: filling new faculty positions, offering competitive salaries, and providing the resources our faculty need to excel. The cost of inaction isn't just financial; it's risking what makes Darden unique.

Faculty Forward isn't just a campaign slogan; it's a call to action. It's a movement to ensure our future remains extraordinary.

Investing in the Future: Five Opportunities

FUEL FACULTY EXCELLENCE-\$55M

Through a dedicated endowment for faculty excellence, we're not just revitalizing the Faculty Office Building; we're setting the stage for groundbreaking collaborations and research. This strategic investment magnetizes the world's leading educators, reinforcing Darden's position as a global powerhouse in business education.

SHAPE THE NEXT ERA OF BUSINESS INTELLIGENCE-\$50M

With the Business Institute for Data and Intelligence, Darden emerges as the trailblazer in ethical and innovative tech applications in the business landscape.

LEAD IN BUSINESS ETHICS AND SOCIETAL IMPACT-\$35M

A visionary endowment for the Institute for Business in Society propels Darden to the forefront of business ethics and societal impact, pioneering initiatives in DEI, ESG and sustainability.

PIONEER THE EVOLUTION OF MODERN FINANCE—\$30M

Transforming the Mayo Center for Asset Management into the Institute for Global Capital Markets, Darden boldly steps into the future of finance, exploring realms like venture capital, private equity and real estate, setting new standards in the financial sector.

ELEVATE AND INNOVATE TEACHING EXCELLENCE-\$30M

The Center for Transformational Learning is set to redefine Darden's teaching legacy for the modern era. This center is designed to supercharge faculty development, revolutionize curriculum, pioneer advanced case writing, and harness technology for state-of-the-art coaching and feedback.

PRIORITIES FOR FACULTY FORWARD

- Hire, retain and develop the next generation of star professors.
- Preserve and strengthen our transformational learning experience.
- Grow Darden's infrastructure for thought leadership.
- Invest and promote ideas that change the world.

THE FINAL WORD AND NEXT STEPS:

SEIZING THE SYNERGY OF TEACHING AND RESEARCH

Professor S. "Venkat" Venkataraman says it best: "It's not just about great teaching. It's about teaching great things." Our faculty consistently deliver the best educational experience, intertwining leading-edge research and practical ideas.

The opportunity is right in front of us. Let's reciprocate the life-changing investment our faculty made in us by elevating Faculty Forward. Let's ensure Darden continues to set the standard for excellence, where heart and mind coalesce and teaching and ideas are inseparable. Let's ensure the heartbeat of purpose at Darden never falters.

ELEVATE DARDEN'S LEGACY

Discover how to champion Darden's future at giving.darden.virginia.edu. For tailored guidance, contact Deputy Vice President for Advancement Samantha Hartog at +1-434-982-2151 or HartogS@darden.virginia.edu.

